

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Somp General Insurance Company Limited

Date: As on December 31,2023

Sl.No.	Channels	For the Quarter Ended December 31, 2023		Upto the Quarter Ended December 31, 2023		For the Quarter Ended December 31, 2022		Upto the Quarter Ended December 31, 2022	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	28,435	3,716	1,11,098	12,193	22,543	3,828	84,070	9,038
2	Corporate Agents-Banks	1,30,057	9,714	3,75,508	26,515	1,33,846	7,900	4,30,854	23,676
3	Corporate Agents -Others	18,726	1,246	48,776	4,255	46	3	166	23
4	Brokers	4,04,040	50,694	11,72,796	1,60,665	4,31,966	35,751	14,86,789	1,28,945
5	Micro Agents	-	-	-	-	-	-	-	-
	Direct Business	5,945	45,201	11,262	1,42,064	8,888	50,974	17,467	1,28,125
6	Officers/Employees	-	-	-	-	-	-	-	-
	Online (Through Company Website)	3,550	167	4,988	218	6,087	436	8,899	11,161
	Others	2,395	45,034	6,274	1,41,845	2,801	50,538	8,568	1,16,964
7	Common Service Centres(CSC)	9,635	121	27,182	354	23,745	102	59,270	252
8	Insurance Marketing Firm	3,753	237	8,401	678	148	38	494	123
9	Point of sales person (Direct)	64,147	7,390	2,10,218	25,704	67,677	7,116	2,08,782	23,581
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	38	19	463	41	121	16	718	49
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be specify)	-	-	-	-	-	-	-	-
	Total (A)	6,64,776	1,18,338	19,65,704	3,72,467	6,88,980	1,05,726	22,88,610	3,13,812
14	Business outside India (B)								
	Grand Total (A+B)	6,64,776	1,18,338	19,65,704	3,72,467	6,88,980	1,05,726	22,88,610	3,13,812

Note:

(a) Premium means amount of premium received from business acquired by the source

(b) No of Policies stand for no. of policies sold

(c) Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable